



Discontinuation of Builder IUL[®] and Survivorship GIUL

Due to decreased sales volume, North American will be discontinuing sales of Builder IUL and Survivorship GIUL indexed universal life insurance products as of April 1, 2019.

Important Dates

All applications for these products, whether for new business, conversions or internal replacements, <u>must be received in our administrative office on or before</u> Monday, April 1, 2019. After this date we will no longer accept any applications for these products.

Illustration Software, SimpleSubmit[®] e-app, and Marketing Materials

These products will be removed from SimpleSubmit e-app on March 30, 2019. North American's web-based illustration software as well as Winflex web software will still contain these products for approximately 30 days after March 30 for revised illustration purposes only. We will also be removing references to Builder IUL and Survivorship GIUL from our website and other marketing materials by April 1, 2019.

Although these products will no longer be available, North American will continue to offer a comprehensive portfolio of term, universal life, and indexed universal life insurance products, including the recently released Builder Plus IUL.

More Information

For further information on these changes, please contact your Managing General Agency (MGA) upline.

Index Universal Life products are not an investment in the "market" or in the applicable index and are subject to all policy fees and charges normally associated with most universal life insurance.

Builder IUL Generation 8 (policy form series LS172), Builder Plus IUL (policy form series LS183), and Survivorship GIUL (policy form series LS171 without the Waiver of Surrender Charge and policy form series LS171W with the Waiver of Surrender Charge) are issued by North American Company for Life and Health Insurance, Administrative Office, One Sammons Plaza, Sioux Falls, SD 57193. Products, features, riders, endorsement or issue ages may not be available in all jurisdictions. Restrictions or limitations may apply.

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